

# CITY OF LODI

## COUNCIL COMMUNICATION

AGENDA TITLE: Contract Awards for Electric Utility Overhead and Underground Distribution Hardware Supply Agreement for Fiscal Years 1999-2001

MEETING DATE: August 18, 1999

PREPARED BY: Electric Utility Director

RECOMMENDED ACTION: That the City Council adopt the attached resolution awarding contracts for various items of overhead and underground distribution hardware, under a supply agreement covering Fiscal Years 1999-2001, to the low evaluated bidder in each hardware category as detailed below.

BACKGROUND INFORMATION: On June 16, 1999, the City Council authorized staff to solicit bids for 26 standard high-volume or long-leadtime items routinely used in overhead and underground construction and upgrade projects, for the purpose of establishing a long-term supply contract.

By establishing a supply contract with one or more suppliers the City can have a guaranteed source for these 26 components without maintaining a large inventory at the MSC warehouse. This means the City will have less money committed to inventory, yet have the components available to schedule and carry out construction or maintenance jobs.

Bids were opened on July 21, 1999, and were evaluated on the basis of price (75% of evaluation criteria) and stocking and replenishment leadtimes (25%). Related items were grouped into one of six categories, and lowest evaluated bidders were determined for each category. The low evaluated bidder and the estimated annual contract amount, for each respective category, is listed as follows:

Category 1 (Wood Crossarms)	General Pacific, Portland, OR	\$ 5,945.65
Category 2 (Overhead Hardware)	Southwest Power, Concord, CA	\$12,327.32
Category 3 (Electrical Tape)	Intraline, Burlingame	\$ 2,713.15
Categories 4 & 5 (Underground Hdware)	Western States Electric, Portland, OR	\$11,676.86
Category 6 (Underground Rubber Prod)	Western States Electric	<u>\$17,413.48</u>
	Estimated annual total:	\$50,076.46

A detail of the bid evaluation is attached hereto as Exhibit A.

FUNDING: Electric Utility Department's Operating Plan

Funding available:

*Ruby R. Gaiter for*  
Vicky Mathie, Finance Director

*Alan N. Vallow*  
Alan N. Vallow, Electric Utility Director

Prepared by Joel Harris, Purchasing Officer

APPROVED: \_\_\_\_\_

*H. Dixon Flynn*  
H. Dixon Flynn -- City Manager

Summary of Evaluated Bids  
City of Lodi  
Hardware Supply Contract  
July 21, 1999

Exhibit A

CATEGORY 1		Lead Times				
Bidder		Est. Total Cost Cat.1	Est. Reserve Stock	Replenish Res. Stock	Product Del'y (Days)	Total Evaluated Rank
Evaluation Weighting		0.75	0.05	0.10	0.10	1.00
General Pacific, Portland	\$	5,945.65	30	0	5	
Rank		1	2	1	3	1.25
Brooks Mfg., Bellingham WA	\$	6,852.90	28	28	21	
Rank		2	1	2	4	5.85
Southwest Power, Concord	\$	6,971.43	30	0	2	
Rank		3	2	1	1	2.55
Intraline, Inc., Burlingame	\$	7,176.15	30	0	5	
Rank		4	2	1	3	3.50
CATEGORY 2		Lead Times				
Bidder		Est. Total Cost Cat. 2	Est. Reserve Stock	Replenish Res. Stock	Product Del'y (Days)	Total Evaluated Rank
Evaluation Weighting		0.75	0.05	0.1	0.1	
Southwest Power, Concord	\$	12,327.32	35	15	2	
Rank		1	2	2	1	1.15
Wesco Distribution, SF	\$	12,565.59	30	30	5	
	See Notes 1,2		1	3	2	2.05
General Pacific, Portland	\$	20,670.22	56	0	5	
	See Note 3		3	1	2	2.7
Western States, Portland		NA				
	See Note 4					

Notes:

1 - Wesco offers Victor #9R as substitute for Victor #39R in Item 7,

2 - Wesco offers Ohio Brass #401015-0215 as sub. for Obsolete Chance C654000 15kV Epoxilator Suspension Type Insulator

3 - General Pacific offers Kline KL-15A5CTM as sub. for obsolete Chance C654000 15kV Epoxilator Suspension Type Insulator

4 - Western States submits no offers on Items 5 & 6

Summary of Evaluated Bids  
City of Lodi  
Hardware Supply Contract  
July 21, 1999

Exhibit A

CATEGORY 3		Lead Times				Total Evaluated Rank
Bidder	Est. Total Cost Cat. 3	Est. Reserve Stock	Replenish Res. Stock	Product Del'y (Days)		
Evaluation Weighting	0.75	0.05	0.1	0.1		
Intraline, Burlingame	\$ 2,713.15	10	10	4	1.10	
Rank	1	1	2	1		
Graybar Electric	\$ 2,954.08	21	10	7	2.10	
Rank	2	2	2	3		
General Pacific, Portland	\$ 2,963.56	21	0	5	3.40	
Rank	See Note 1	2	1	2		
Western States, Portland	\$ 3,279.91	10	14	14	3.75	
Rank	4	1	3	4		
Wesco Distribution, SF	\$ 3,312.67	30	30	5	4.5	
Rank	5	3	4	2		

Notes:

1 - General Pacific offers unapproved substitute for 2" tape

CATEGORY 4		Lead Times				Total Evaluated Rank
Bidder	Est. Total Cost Cat. 4	Est. Reserve Stock	Replenish Res. Stock	Product Del'y (Days)		
Evaluation Weighting	0.75	0.05	0.1	0.1		
Western States, Portland	\$ 3,685.05	42	42	42	1.45	
Rank	1	2	3	3		
Graybar Electric, Sacramento	\$ 4,861.68	120	60	80	2.55	
Rank	2	5	4	4		
Southwest Power, Concord	\$ 5,103.04	30	15	2	2.60	
Rank	3	1	2	1		
Wesco Distribution, SF	\$ 5,434.91	60	60	5	3.75	
Rank	4	3	4	2		
General Pacific, Portland	\$ 14,102.32	77	0	5	4.25	
Rank	5	4	1	2		

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City of Lodi  
Hardware Supply Contract  
July 21, 1999

Exhibit A

**CATEGORY 5**

Bidder		Est. Total Cost Cat. 5	Est. Reserve Stock	Lead Times Replenish Res. Stock	Product Del'y (Days)	Total Evaluated Rank
Evaluation Weighting		0.75	0.05	0.1	0.1	
Western States, Portland	\$	7,991.81	42	42	30	
Rank		1	1	1	1	1

**CATEGORY 6**

Bidder		Est. Total Cost Cat. 6	Est. Reserve Stock	Lead Times Replenish Res. Stock	Product Del'y (Days)	Total Evaluated Rank
Evaluation Weighting		0.75	0.05	0.1	0.1	
Western States, Portland	\$	17,413.48	60	60	60	
Rank		1	2	2	3	1.35
Southwest Power, Concord	\$	18,517.92	0	0	2	
Rank		2	1	1	1	1.75
Wesco Distribution, SF	\$	19,739.80	60	60	5	
Rank		3	2	2	2	2.75
General Pacific, Portland	\$	19,929.44	0	0	5	
Rank		4	1	1	2	3.35

RESOLUTION NO. 99-119

A RESOLUTION OF THE LODI CITY COUNCIL  
AWARDING CONTRACTS FOR ELECTRIC UTILITY  
OVERHEAD AND UNDERGROUND DISTRIBUTION  
HARDWARE SUPPLY AGREEMENT FOR FISCAL  
YEARS 1999-2001

WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, sealed bids were received and publicly opened on July 21, 1999 at 11:00 a.m. for various items of overhead and underground distribution hardware under a supply agreement covering Fiscal Years 1999-2001, described in the specifications therefore approved by the City Council on June 16, 1999; and

WHEREAS, said bids have been compared, checked, and tabulated and a report thereof filed with the City Manager as shown as follows:

Category 1	Wood Crossarms	General Pacific, Portland, OR	\$ 5,945.65
Category 2	Overhead Hardware	Southwest Power, Concord, CA	\$12,327.32
Category 3	Electrical Tape	Intraline, Burlingame	\$ 2,713.15
Categories 4 & 5	Underground Hardware	Western States Electric, Portland, OR	\$11,676.86
Category 6	Underground Rubber Products	Western States Electric, Portland, OR	\$17,413.48

WHEREAS, the City Manager recommends award of the contracts for various items of overhead and underground distribution hardware under a supply agreement covering fiscal years 1999-2001.

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council hereby awards the contracts for various items of overhead and underground distribution hardware under a supply agreement covering fiscal years 1999-2001 to the low evaluated bidder in each hardware category as shown above.

Dated: August 18, 1999

I hereby certify that Resolution No. 99-119 was passed and adopted by the City Council of the City of Lodi in a regular meeting held August 18, 1999, by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Mann, Nakanishi and Land  
(Mayor)

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – Pennino

  
ALICE M. REIMCHE  
City Clerk